

Activity Report



Editorial



Word from the Presidents

2018 makes it possible to conclude, very beautifully, the five-year cycle of the first project strategic port.

The results achieved confirm the strategy decided by the Supervisory Board in 2014. Also show a great capacity of the port area, as of the territory, to bounce back, fast and strong, after the devastating cyclones of the last quarter of 2017.

All indicators of port activity are therefore increasing. Freight shows a balance sheet annual of 3.8 million tons of goods handled. Containers beat a new record, with monthly traffic reaching up to 20,600 twenty-foot equivalents.

The cruise has resolutely taken up residence in the ports of Basse-Terre and Pointe-à-Pitre. More than 385,000 passengers discovered Guadeloupe from the Guadeloupe Port Caraïbes facilities, a population growing by more than 20% compared to the year 2017. As for inter-island trade, also dynamic, with + 7%, they enjoy full redevelopment terminals operated in recent years by Guadeloupe Port Caraïbes and the dynamism of Guadeloupean shipping companies.

This positive assessment also suggests the new challenges awaiting the Guadeloupe Port Caraïbes. 2018 is indeed an intense year of preparation for the new project strategic plan for the period 2019-2023. Early on, the renewed Supervisory Board at work with the Development Council and the port teams to amplify the trajectory committed and open new ambitions.

The changes are already at work. The docks of Pointe-à-Pitre welcomes hence a walk open to pedestrians close to the cruise terminals. The new conditions of reception in the port of the transatlantic race, the «Route du Rhum - Destination Guadeloupe» have confirmed all the nautical potential of the waterfront. The protocol of the Karukera Bay project, signed in April, announces the continuation of this renewal service of an ambitious tourist economy.

On the other side of the Petit Cul-de-Sac Marin, the arrival of our fourth new generation container gantry last generation, is preparing a move up of the logistic range that will be effective in 2019. This upmarket is accompanied by the deployment of new digital means, often innovative, which profoundly transform our services.

2018 marks an important milestone in the deployment of the Càvoli program, our natural assets management program. Càvoli anchors a new vision of the port activity, in which the health of the natural habitats around us is essential.

Good reading,

**President of the
Council Monitoring**

Marie-Luce PENCHARD



Chief Executive Officer

Yves SALAÜN

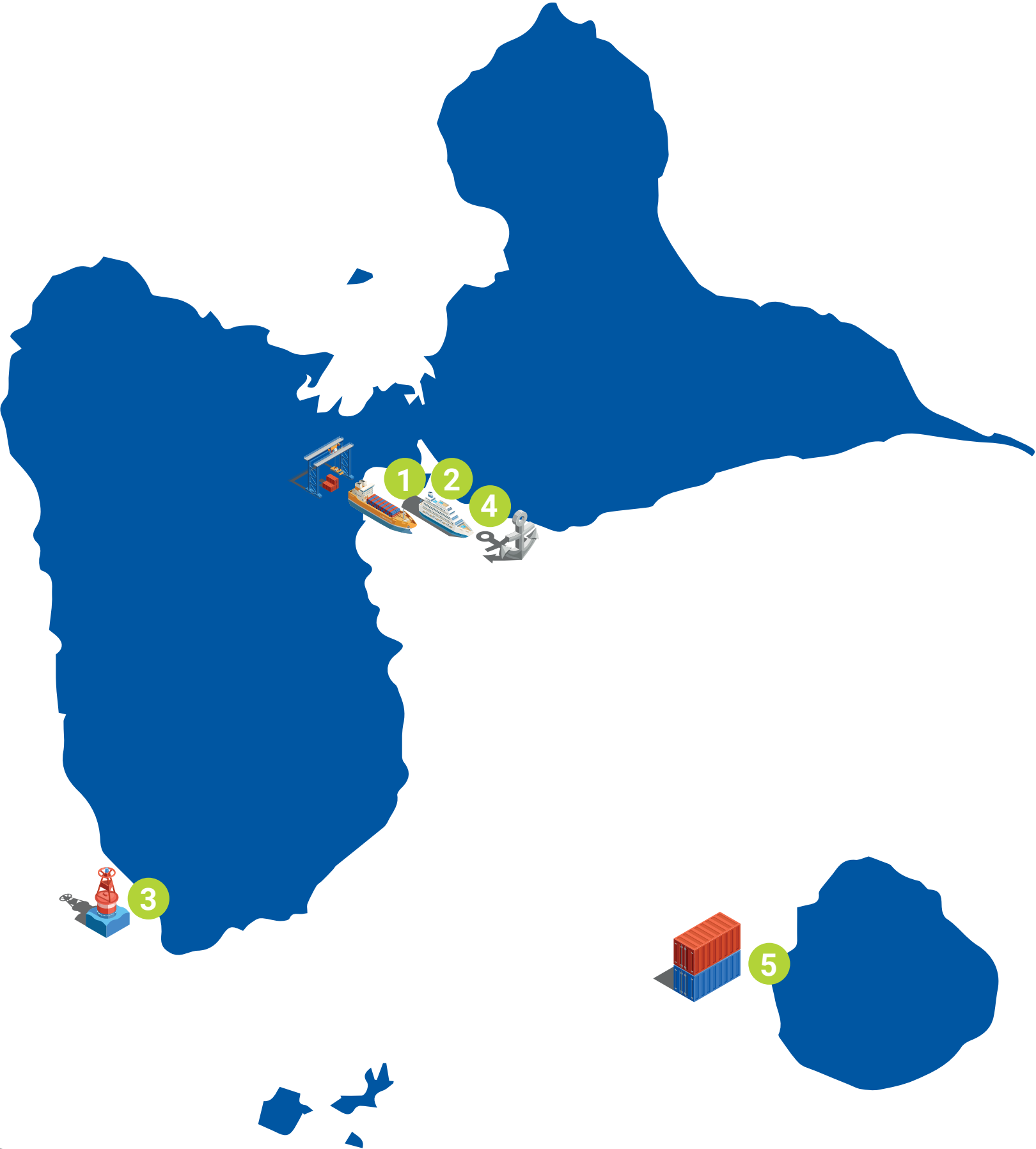


Summary



- **Editorial** *p 3*
- **Guadeloupe Port Caraïbes, a multi located port offer** *p 6 - 9*
- **A new gantry** *p 10 - 11*
- **Increasing traffic** *p 12 - 13*
- **2018, the year of all records** *p 14 - 15*
- **Environmental approaches** *p 16 - 17*
- **Karukera Bay** *p 18 - 19*
- **The highlights** *p 20 - 21*

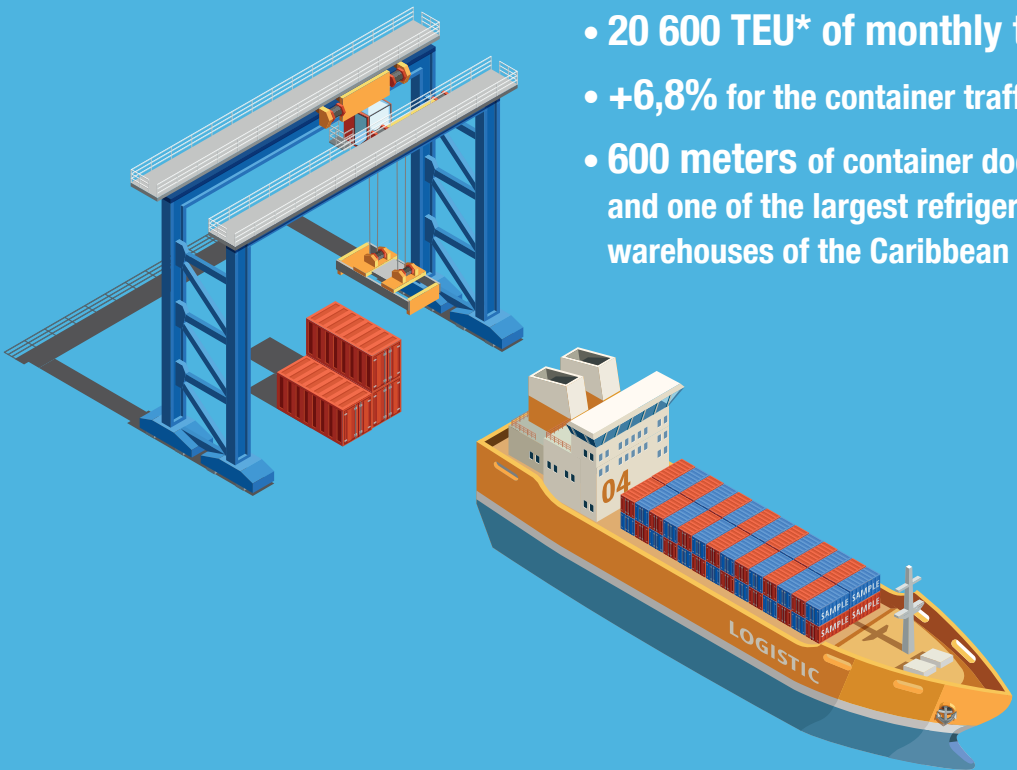
Guadeloupe Port Caraibes, a multi located port offer



1 • JARRY: 1ST PORT OF THE ARCHIPEL FOR THE FRET

The activity of the port of Jarry is one of the most dynamic in the Caribbean. His statistics attest to this :

- 3,8 million tons of goods.
- 20 600 TEU* of monthly traffic
- +6,8% for the container traffic
- 600 meters of container docks, 4 gantrys and one of the largest refrigerated warehouses of the Caribbean



*TEU : Twenty-foot Equivalent Unit



2 • POINTE-À-PITRE :

WELCOMING OF PASSAGERS AND MAINTAINING GREAT YACHTS

Maritime gateway to the archipelago that fills up from year to year, its facilities gain in performance. In anticipation, the lengthening and modernization of the wharves to make them compatible with new generation cruise. The overall progression of passenger traffic justify the lengthening of the season and the conquest of new companies.

- **1 321 049 passengers** over the 2018 period including :
 - 935 686 passengers for the inter-islands and the archipelago
 - 385 363 passengers for the cruise
- **+10,4% for the global passengers traffic**
- **+20,4 % more for the cruise activity traffic**
The site meets the « International Ship and Port Facility Security » standards (ISPS).



4 • MARINA OF THE GOSIER :

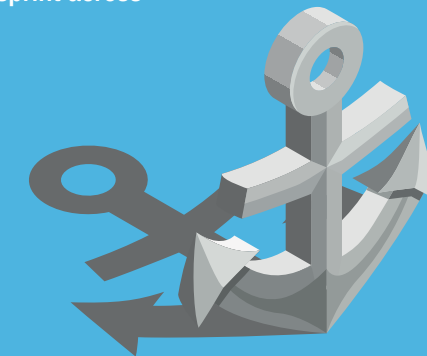
IN THE HEART OF THE GROWTH OF THE BOATERS

With an ideal geographical situation, sheltered from the swell, this site is one of the largest marinas in the Caribbean territories. Moreover, it perfectly fits in the articulation International Airport - Guadeloupe Port Caraïbes thanks to its proximity to the area of Pointe-à-Pitre. It hosts a fleet based as well as rented boats. A considerable asset in the development of the tourism activity.

Boaters passing through benefit from efficient installations with :

- **23 docks**
- **1200 places**
- **45 damping systems**

Every four years, the adventurers of the Route du Rhum – Destination Guadeloupe, prestigious race of fame international community, find a welcome shelter after a challenging sprint across the Atlantic.



3 • BASSE-TERRE :

BET FOR LUXE AND EXCELLENCE

- **9 meters of draft**
- **14 stops of Premium Cruise Ships**
- **Departure gate to tourist destinations of the Caribbean**
- **1st platform treating unconventional freight**



5 • PORT OF FOLLE ANSE :

AN ESSENTIAL ARTERY FOR UNLOCKING

The port of Folle Anse contributes to the opening up of Marie- Galante, providing intra-archipelago and cabotage services sugar exports, as well as the necessary imports to the supply of the island.

- **100 000 tons of goods in transit per year.**



GADELOUPE PORT CARAIBES TO THE HEART OF NEW MARITIME CHALLENGES

The evolution of the marine traffic in the Caribbean basin confirms the merits of the strategy decided by Guadeloupe Port Caraïbes. After have built a new channel, deepened its docks; arrival announced significantly larger vessels required power up the handling tools. This is done with the new H4 container door.

Faster than its predecessors, it offers especially the guarantee to customers and prospects of the port, greater availability of tools for transshipment of boats up to 60% larger. This new gantry also allows for a new transshipment offer more efficient between two ships simultaneously at the dock.

To take advantage of the full potential of this gantry, the teams of the port have made a rise in skills that further strengthens the quality and reliability of the offer.

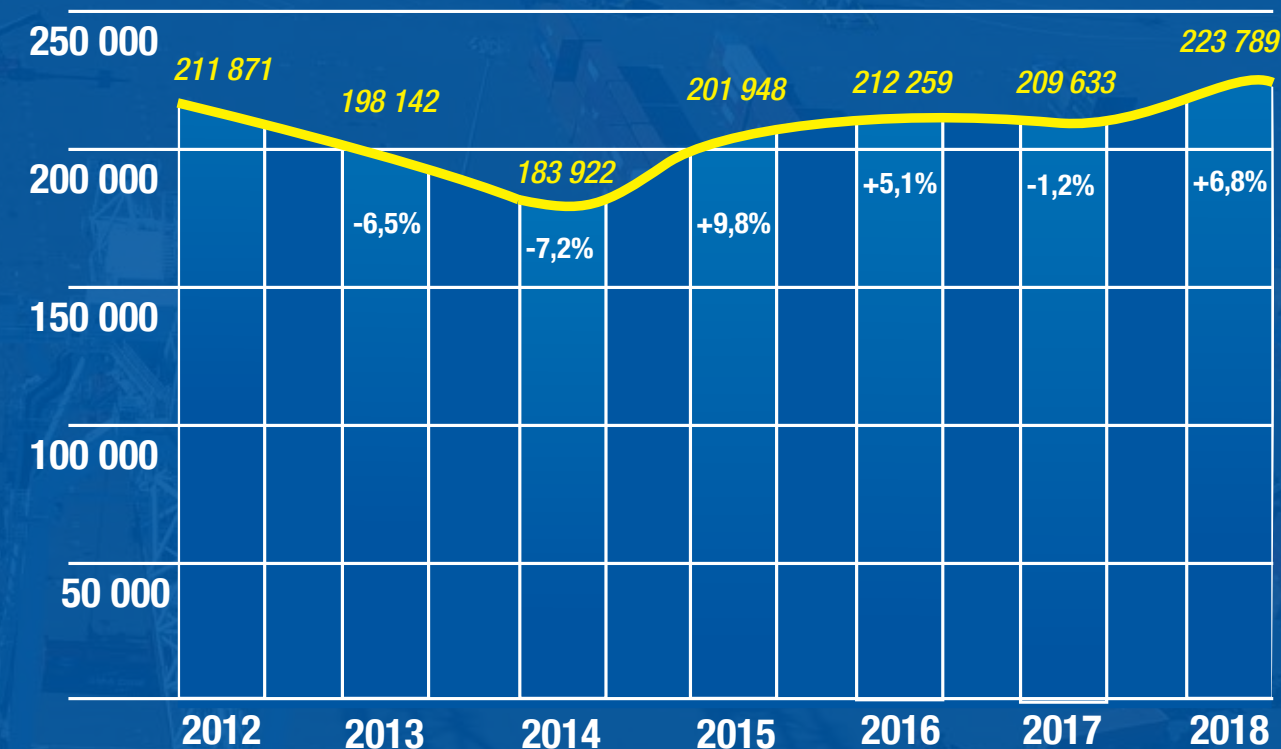
A major strategic argument at the moment of deep changes in maritime transport are underway in the America / Caribbean area.





Increasing traffic

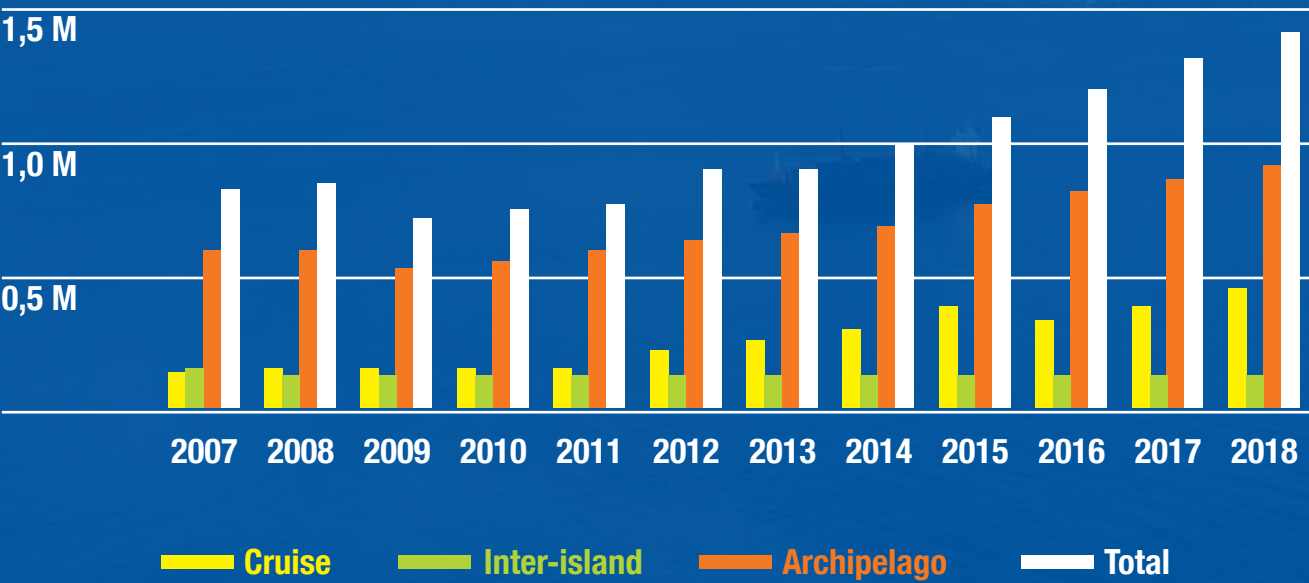
Performance of container traffic



The final 2018 overview shows a stronger growth of the container traffic compared to the result of 2017. This level of traffic is in the continuity of the last month of the year 2017. Transshipment increases of 12% in one year (representing 7,000 TEU) and + 4.5% domestic traffic.

2018, the year of all records

Performance of passenger traffic



| | | | | | |
|------|-------------|--------|------|---------------|---------|
| 2012 | 900 197 pax | | 2015 | 1 098 284 pax | + 11,0% |
| 2013 | 894 384 pax | - 0,9% | 2016 | 1 114 886 pax | + 1,5% |
| 2014 | 980 424 pax | + 9,9% | 2017 | 1 196 432 pax | + 7,3% |

2018 1 321 049 passengers + 10,4%

2018 is the best year of the last decade. 145 cruises were recorded (+ 7%). The climatic vagaries of the last quarter of 2017, in the Caribbean territories, resulted in higher attendance of our facilities. Ships are also larger. Then, since November 2017, the guadeloupe destination the MSC Fantasia ship (333 meters and nearly 4,000 passengers).



+10%
for passenger traffic (all traffic combined).



Environmental approaches



GUADELOUPE PORT CARAÏBES PIONEERING ECO-DATA



Guadeloupe Port Caraïbes has statutorily become manager of natural assets in 2013. In a short time, it became the first environmental data producer in the Petit Cul-de-Sac marin area, helps with the many studies that he has initiated.



MONITORING ENVIRONNEMENTAL

Nature-based solutions are at the heart of climate change adaptation strategy of Guadeloupe Port Caraïbes. To implement them, it is essential to know the natural areas finely which constitute it. To meet this ambition, Guadeloupe Port Caraïbes deploys a scientific monitoring, mobilizing local experts who carry out monitoring throughout the year, combined with a technical real time measurements.



240 REPLACED PALETARIES

The mangrove plays a fundamental role in the reproduction of small marine species, as well as in the fight against the impacts of natural phenomena. To restore degraded coastal areas, Guadeloupe Port Caraïbes, in collaboration with the «Yon A Lot» association, had the challenge of replanting 240 mangrove trees in the Bergevin mangrove. The operation confirmed the success of the harvest, the cultivation and the plantation on a degraded natural site.



RECOVERY OF GREEN HEARTS SUBMARINES

The marine meadow beds serve as shelter and several marine species come to feed on it. Guadeloupe Port Caraïbes is resolutely committed to their preservation in the Petit Marin Cul-de-Sac. The collection of herbarium seeds and their culture in the laboratory, allow to develop techniques of culture of this essential flora, all by giving life back to degraded places thanks to the reimplantation of healthy herbaria.

Karukera Bay

• Guadeloupe Water Park Grand Large

The water park aims to boost a new range of services in the area of sailing. An area that can be transformed into a multifunctional space aimed at host international events related to boating.

• The Cruise Terminal

The cruise market in its role as a key of the economic development of Guadeloupe, the first step it's about the existing terminals to maintain their attractiveness and their efficiency. Over the short term, small improvements will be made to the existing terminals, wharfs and landside gates to allow these facilities to continue to welcome cruise home port and port-of-call guests.

• La Darse

Port-historical heart of Pointe-à-Pitre, the planned refurbishments will enhance «La Darse» by connecting it by a pedestrian way to the Acte Memorial.

• The Walk area

The walk will be the essential link between the cruise area, «La Darse» and the historic center from Pointe-à-Pitre. These three waterfront city blocks will be transformed to welcome a fun and commercial area.

The highlights

KARUKERA BAY TAKES SHAPE



MARIE-LUCE PENCHARD, A NEW VISION OF INNOVATION



SMART CONSO CORNERSTONE OF THE CONNECTED PORT



SOLUTIONS BASED ON NATURE



Pointe-à-Pitre waterfront is unique in the Caribbean. The signature of the pre-treatment protocol on April 6, 2018 first milestone in the implementation of Karukera Bay, seeking to preserve and enhance its exceptional character. A redevelopment opportunity to revitalize the offer commercial, cultural and recreational area, for the benefit of Guadeloupean population.

Proactivity, investment, innovation, the new President of the council has very quickly drawn the lines of action of Guadeloupe Port Caraïbes. An impulse already found in the axes of the strategic project 2019-2023. Guadeloupe Port Caraïbes is a company operating in a sector undergoing transformation, it must therefore remain competitive and attractive by quality and ambition of his projects. An imperative immediately understood by the the President of the council, which is now working to this end.

Guadeloupe Port Caraïbes has taken a decisive step in 2018 with the project «Smart Conso». This decisive is a monitoring solution of the consumption of refrigerated containers, parked in the reefer area. Through a connected network, technicians now have a statement of consumption of each refrigerated container that. This solution allows Guadeloupe Port Caraïbes to collect accurate data on its energy consumption. A decisive step of the Port project Connected, major component of the strategic project 2019-2023.

The objective of Guadeloupe Port Caraïbes is to make the Cáyoli program as a vector of collective solutions engaged in preserving natural habitats of species found in marine and land ecosystems. The mangroves and swamp forests are an important element essential for resilience, in the face of the climatic relate collectively. Has this title Guadeloupe Port Caraïbes is engaged in the establishment of functional protocols for restoration of natural assets. He shares them by solidarity and awareness school programs co-constructed with the local and regional expertise.





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